

Fiscal 2011 Financial Results

supplementary financial summary –

May 9, 2012 Asahi Kasei Corporation

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<u>Disclaimer</u>

The forecasts and estimates shown in this document are dependent on a variety of assumptions and economic conditions. Plans and figures depicting the future do not imply a guarantee of actual outcomes.



Consolidated Results for Fiscal Year 2011

Summary of financial results (i)

Asahi KASEI

(¥ billion)

		FY 2011		FY 2011 vs	FY 2010	Actual vs	forecast
	FY 2010	Actual	Forecast in Feb	Increase (decrease)	% change	Increase (decrease)	% change
Net sales ¹	1,555.9	1,573.2	1,624.0	17.3	+1.1%	(50.8)	-3.1%
Operating income	122.9	104.3	104.0	(18.7)	-15.2%	0.3	+0.2%
Ordinary income	118.2	107.6	104.0	(10.7)	-9.0%	3.6	+3.4%
Net income	60.3	55.8	53.0	(4.5)	-7.5%	2.8	+5.2%

¹ Naphtha resale amount is deducted from net sales due to an accounting policy change adopted in Q4 of FY 2011, which is applied retroactively for the full FY 2011 and FY 2010. (Naphtha resale amount ¥42.4 billion for FY 2010 and ¥39.7 billion for FY 2011.) Forecast in Feb., however, was based on the former accounting policy with naphtha resale included in net sales.

Naphtha resale: Asahi Kasei Chemicals Corp. resells a portion of purchased naphtha and then purchases other naphtha for use for improvement of feedstock quality and production cost. Previously, the resale amount was included in net sales and the purchase cost of the resold naphtha was included in cost of sales. Under the new accounting policy, naphtha resale is not included in net sales, but the difference between the purchase cost and the resale amount is reflected in cost of sales.

At closing	FY 2010	FY 2011
Total assets	1,425.9	1,410.6
Equity	663.6	706.8
Interest-bearing debt	253.9	184.1
Debt/equity ratio	0.38	0.26

Increase (decrease)
(15.3)
43.3
(69.8)
(0.12)

Summary of financial results (ii)



	FY 2010	FY 2011
Net income per share (EPS)	¥43.11	¥39.89
Dividends per share	¥11	¥14
Payout ratio	25.5%	35.1%
Net income per total assets (ROA)	4.3%	3.9%
Net income per shareholders' equity (ROE)	9.3%	8.1%
Shareholders' equity per share (BPS)	¥474.59	¥505.72

Scope of consolidation

Number of consolidated subsidiaries	101	105
Number of unconsolidated subsidiaries and affiliate companies for which the equity method is applied	49	46

Key operating factors

Naphtha price (¥/kL, domestic)	47,475	54,925
¥/US\$ exchange rate (market average)	86	79

Employees at year end	25,016	25,409

Statements of income



FY	2010	FY	2011	Increase	% change	
	% of sales		% of sales	(decrease)	70 02101190	
1,555.9	100.0%	1,573.2	100.0%	17.3	+1.1%	
1,151.2	74.0%	1,179.0	74.9%	27.8	+2.4%	
404.7	26.0%	394.3	25.1%	(10.5)	-2.6%	
281.8	18.1%	290.0	18.4%	8.2	+2.9%	
122.9	7.9%	104.3	6.6%	(18.7)	-15.2%	
(4.7)		3.3		8.0	/	
0.0		1.4		1.4		
2.2		0.7		(1.5)		
(3.9)		(0.2)		3.7		
_		22		22		
118.2	7.6%	107.6	6.8%	(10.7)	-9.0%	
(19.9)		(12.7)		7.2		
98.3	6.3%	94.9	6.0%	(3.5)	-3.5%	
(36.7)		(38.0)		(1.3)		
(1.4)		(1.1)		0.3		
60.3	3.9%	55.8	3.5%	(4.5)	-7.5%	
	1,555.9 1,151.2 404.7 281.8 122.9 (4.7) 0.0 2.2 (3.9) - 118.2 (19.9) 98.3 (36.7) (1.4)	1,555.9 100.0% 1,151.2 74.0% 404.7 26.0% 281.8 18.1% 122.9 7.9% (4.7) 0.0 2.2 (3.9) - 118.2 7.6% (19.9) 98.3 6.3% (36.7) (1.4)	% of sales 1,555.9 100.0% 1,573.2 1,151.2 74.0% 1,179.0 404.7 26.0% 394.3 281.8 18.1% 290.0 122.9 7.9% 104.3 (4.7) 3.3 0.0 1.4 2.2 0.7 (3.9) (0.2) - 2.2 118.2 7.6% 107.6 (19.9) (12.7) 98.3 6.3% 94.9 (36.7) (38.0) (1.4) (1.1)	% of sales % of sales 1,555.9 100.0% 1,573.2 100.0% 1,151.2 74.0% 1,179.0 74.9% 404.7 26.0% 394.3 25.1% 281.8 18.1% 290.0 18.4% 122.9 7.9% 104.3 6.6% (4.7) 3.3 6.6% (4.7) 3.3 7.6% 0.7 (3.9) (0.2) 0.7 0.2 118.2 7.6% 107.6 6.8% (19.9) (12.7) 0.0% 0.0% (36.7) (38.0) 0.0% 0.0% (36.7) (38.0) (1.1) 0.0%	% of sales % of sales (decrease) 1,555.9 100.0% 1,573.2 100.0% 1,151.2 74.0% 1,179.0 74.9% 404.7 26.0% 394.3 25.1% 281.8 18.1% 290.0 18.4% 122.9 7.9% 104.3 6.6% (4.7) 3.3 8.0 0.0 1.4 1.4 2.2 0.7 (1.5) (3.9) (0.2) 3.7 - 2.2 2.2 118.2 7.6% 107.6 6.8% (10.7) 7.2 98.3 6.3% 94.9 6.0% (36.7) (38.0) (1.3) (1.4) (1.1) 0.3	

¹ Naphtha resale amount is deducted from net sales and cost of sales respectively due to an accounting policy change adopted in Q4 of FY 2011, which is applied retroactively for the full FY 2011 and FY 2010. (Naphtha resale amount ¥42.4 billion for FY 2010 and ¥39.7 billion for FY 2011.) 6/38

Financing activity

Asahi **KASEI**

Net financing expenses

	FY 2010	FY 2011
Interest expenses	(3.3)	(2.7)
Interest income	1.1	1.4
Dividends income	2.3	2.7
Others	(0.1)	(0.1)
Total	0.0	1.4

(¥ billion)

Increase (decrease)
0.6
0.3
0.5
0.0
1.4

Interest-bearing debt

At closing	FY 2010	FY 2011
Short-term loans payable	108.9	74.5
Commercial paper	23.0	15.0
Long-term loans payable	91.7	62.7
Bonds payable	25.0	25.0
Lease obligations	5.3	6.9
Total	253.9	184.1

()	
Increase (decrease)	
(34.4)	_
(8.0)	
(29.0)	
-	
1.6	
(69.8)	

Extraordinary income and loss



				(± Dillion)
		FY 2010	FY 2011	Increase (decrease)
	Extraordinary income			
	Gain on sales of investment securities	0.4	0.2	(0.2)
	Gain on sales of property, plant and equipment	0.5	0.5	0.0
	Reversal of allowance for doubtful accounts	0.1	_	(0.1)
	Gain on transfer of business	0.7	_	(0.7)
	Gain on step acquisitions	_	2.3	2.3
	Total extraordinary income	1.7	3.0	1.3
	Extraordinary loss			
	Loss on sales of investment securities	0.4	_	(0.4)
	Loss on valuation of investment securities	0.7	1.9	1.2
	Loss on disposal of noncurrent assets	4.9	3.5	(1.3)
	Impairment loss	2.4	0.5	(1.9)
	Environmental expenses	1.2	0.3	(0.9)
	Loss on adjustment for changes of accounting	1.0		(1.0)
	standard for asset retirement obligations	1.2	_	(1.2)
	Loss on disaster	0.8	1.0	0.2
	Business structure improvement expenses	10.0	8.5	(1.6)
	Total extraordinary loss	21.6	15.7	(5.9)
N	Net extraordinary income (loss)	(19.9)	(12.7)	7.2

FY 2011 vs FY 2010 sales and operating income by segment



		Sales		Operating income			
	FY 2010	FY 2011	Increase (decrease)	FY 2010	FY 2011	Increase (decrease)	
Chemicals	699.8	680.1	(19.7)	64.4	44.5	(19.9)	
Homes	409.2	452.0	42.7	36.5	46.3	9.9	
Health Care	116.4	119.5	3.1	7.0	8.8	1.8	
Fibers	108.8	110.8	2.1	4.2	3.1	(1.1)	
Electronics	158.3	146.1	(12.2)	14.3	6.4	(7.8)	
Construction Materials	47.4	46.1	(1.3)	2.1	1.8	(0.3)	
Others	16.0	18.6	2.5	1.7	3.0	1.3	
Corporate expenses and eliminations	_	_	_	(7.2)	(9.7)	(2.5)	
Consolidated	1,555.9	1,573.2	17.3	122.9	104.3	(18.7)	

	FY 11 forecast in Feb								
Sales ¹	Operating income								
728.0	45.0								
453.0	47.0								
120.0	9.0								
111.0	3.0								
147.0	5.5								
46.0	1.5								
19.0	3.0								
_	(10.0)								
1,624.0	104.0								

¹ Naphtha resale amount is deducted from net sales in Chemicals due to an accounting policy change adopted in Q4 of FY 2011, which is applied retroactively for the full FY 2011 and FY 2010. (Naphtha resale amount ¥42.4 billion for FY 2010 and ¥39.7 billion for FY 2011.) Forecast in Feb., however, was based on the former accounting policy with naphtha resale included in net sales.

Overseas sales by segment



		FY 2010			FY 2011			ease
	Total sales ¹	Overseas		Total sales ¹	Overseas		(decr	ease)
	Total sales	sales	% of total	Total sales	sales	% of total		% change
Chemicals	699.8	304.5	43.5%	680.1	281.1	41.3%	(23.4)	-7.7%
Homes	409.2			452.0		_	1	_
Health Care	116.4	26.6	22.9%	119.5	28.5	23.9%	1.9	+7.1%
Fibers	108.8	37.4	34.4%	110.8	35.4	31.9%	(2.0)	-5.3%
Electronics	158.3	79.6	50.3%	146.1	74.2	50.8%	(5.4)	-6.8%
Construction Materials	47.4			46.1	_	_	_	_
Others	16.0	1.2	7.5%	18.6	2.4	12.7%	1.2	+96.0%
Total	1,555.9	449.3	28.9%	1,573.2	421.5	26.8%	(27.8)	-6.2%
Sales to East Asia ²		294.9	19.0%		269.2	17.1%	(25.7)	-8.7%
of which, sales to China		169.6	10.9%		151.3	9.6%	(18.4)	-10.8%
Sales, excluding Homes and Construction Materials	1,099.3	449.3	40.9%	1,075.1	421.5	39.2%		

¹ Naphtha resale amount is deducted from net sales in Chemicals due to an accounting policy change adopted in Q4 of FY 2011, which is applied retroactively for the full FY 2011 and FY 2010. (Naphtha resale amount ¥42.4 billion for FY 2010 and ¥39.7 billion for FY 2011.)

² China, Korea, and Taiwan.

Sales and operating income increases/decreases by segment, FY 2011 vs FY 2010 (i)



				Net		Increa	se (decrease) due to:	
		FY 2010 FY 2011		increase (decrease)	Sales volume	Sales prices	of which, due to foreign exchange	Others	Operating costs and others
Chemicals	Sales ¹	699.8	680.1	(19.7)	(32.2)	19.6	10 ((12.0)	(7.0)	_
Chemicais	Operating income	64.4	44.5	(19.9)	(3.5)	19.0	(12.9)	ı	(36.0)
Homes	Sales	409.2	452.0	42.7	46.5	(0.4)		(3.4)	_
Tionies	Operating income	36.5	46.3	9.9	15.0	(0.4)	Ι	l	(4.7)
Hoalth Caro	Sales	116.4	119.5	3.1	7.4	(2.3)	(0.7)	(2.0)	_
-	Operating income	7.0	8.8	1.8	4.3	(2.3)	(0.7)	I	(0.3)
Fibers	Sales	108.8	110.8	2.1	1.4	0.7	(2.0)	0.0	_
	Operating income	4.2	3.1	(1.1)	0.0	0.7	(2.0)	_	(1.8)

¹ Naphtha resale amount is deducted from net sales due to an accounting policy change adopted in Q4 of FY 2011, which is applied retroactively for the full FY 2011 and FY 2010. (Naphtha resale amount ¥42.4 billion for FY 2010 and ¥39.7 billion for FY 2011.)

Sales and operating income increases/decreases by segment, FY 2011 vs FY 2010 (ii)



					Increase (decrease) due to:					
		FY 2010	FY 2011	Net increase (decrease)	Sales volume	Sales prices	of which, due to foreign exchange	Others	Operating costs and others	
Electronics	Sales	158.3	146.1	(12.2)	2.3	(14.0)	(2.7)	0.3	_	
Electronics	Operating income	14.3	6.4	(7.8)	4.6	(14.9)	(2.7)	_	2.4	
Construction	Sales	47.4	46.1	(1.3)	(1.4)		0.1		0.0	_
Materials	Operating income	2.1	1.8	(0.3)	(0.5)			ı	0.1	
Others	Sales	16.0	18.6	2.5	2.5	0.0	0.0	0.0	_	
Others	Operating income	1.7	3.0	1.3	1.0	0.0	0.0	_	0.2	
Corporate expenses and eliminations	Operating loss	(7.2)	(9.7)	(2.5)	_	_	_	_	(2.5)	
Consolidated	Sales ¹	1,555.9	1,573.2	17.3	26.6	2.7	(10.2)	(12.0)	_	
	Operating income	122.9	104.3	(18.7)	21.0	۷./	(18.2)	_	(42.4)	

¹ Naphtha resale amount is deducted from net sales in Chemicals due to an accounting policy change adopted in Q4 of FY 2011, which is applied retroactively for the full FY 2011 and FY 2010. (Naphtha resale amount ¥42.4 billion for FY 2010 and ¥39.7 billion for FY 2011.)

Balance sheets



							(# billion)
	At end of	At end of	Increase		At end of	At end of	Increase
	Mar 2011	Mar 2012	(decrease)	N	Mar 2011	Mar 2012	(decrease)
Current assets	755.7	721.8	(33.9)	Liabilities ¹	750.3	691.3	(59.0)
Cash and deposits	140.3	102.9	(37.4)	Current liabilities	483.8	449.6	(34.2)
Notes and accounts receivable, trade	273.4	266.1	(7.4)	Noncurrent liabilities	266.5	241.7	(24.8)
Inventories	256.2	279.2	23.0	Net assets	675.6	719.3	43.7
Other current assets	85.7	73.6	(12.0)	Shareholders' equity	659.4	696.8	37.4
Noncurrent assets	670.2	688.8	18.6	Capital stock	103.4	103.4	_
Property, plant and equipment	418.4	416.1	(2.2)	Capital surplus	79.4	79.4	0.0
Intangible assets	31.1	45.2	14.1	Retained earnings	478.7	516.4	37.7
Investments and other assets	220.8	227.5	6.7	Treasury stock	(2.1)	(2.4)	(0.3)
				Accumulated other comprehensive income	4.2	10.0	5.8
				Minority interest	12.0	12.4	0.4
Total assets	1,425.9	1,410.6	(15.3)) Total liabilities and net assets	1,425.9	1,410.6	(15.3)

 $^{^{1}}$ Provision for noncurrent assets removal costs, which was previously included in current liabilities, was divided into current liabilities and noncurrent liabilities with an accounting policy change adopted in Q4 of FY 2011. Figures at end of March 2011 are adjusted accordingly.

Cash flows and primary investments



Cash flows (¥ billion)

FY 2010	FY 2011
148.1	141.3
(78.8)	(89.5)
69.3	51.8
(26.1)	(91.0)
(2.7)	(0.8)
40.4	(40.1)
93.1	134.4
0.9	1.5
_	0.5
134.4	96.4
	(78.8) 69.3 (26.1) (2.7) 40.4 93.1 0.9

Primary investments

	FY 2010	FY 2011
Capital expenditure (tangible)	60.1	75.4
Capital expenditure (intangible)	5.9	9.7
Total	66.0	85.1
Depreciation and amortization	85.2	79.6
R&D expenditures	62.3	66.3



Forecast for Fiscal Year 2012

Consolidated operating performance



FY			FY 2011		FY	Increase		
	2010	H1	H2	Total	H1	H2	Total	(decrease)
Net sales ¹	1,555.9	784.4	788.8	1,573.2	847.0	934.0	1,781.0	207.8
Operating income	122.9	63.8	40.5	104.3	45.0	67.0	112.0	7.7
Ordinary income	118.2	62.1	45.4	107.6	46.0	69.0	115.0	7.4
Net income	60.3	38.2	17.6	55.8	25.5	41.0	66.5	10.7

¹ Naphtha resale amount is deducted from net sales due to an accounting policy change adopted in Q4 of FY 2011, which is applied retroactively for the full FY 2011 and FY 2010. (Naphtha resale amount ¥42.4 billion for FY 2010 and ¥39.7 billion for FY 2011.)

Naphtha price (¥/kL, domestic)	47,475	56,950	52,900	54,925	62,000	62,000	62,000	7,075
¥/US\$ exchange rate (market average)	86	80	78	79	80	80	80	1

	FY 2010	FY 2011	FY 2012
Dividends per share	¥11	¥14	¥14 (planned)
Payout ratio	25.5%	35.1%	29.4%

Sales' forecast by segment



		FY 2011		FY 2	2012 fored	cast	Increase
	H1	H2	Total	H1	H2	Total	(decrease)
Chemicals	360.1	320.0	680.1	385.0	397.0	782.0	101.9
Homes	200.0	252.0	452.0	213.0	269.0	482.0	30.0
Health Care	60.0	59.5	119.5	62.0	69.0	131.0	11.5
Fibers	56.1	54.7	110.8	55.0	57.0	112.0	1.2
Electronics	77.5	68.6	146.1	74.0	78.0	152.0	5.9
Construction Materials	22.2	23.9	46.1	26.0	27.0	53.0	6.9
Critical Care ²	ı	_	ı	23.0	26.0	49.0	49.0
Others	8.5	10.1	18.6	9.0	11.0	20.0	1.4
Consolidated	784.4	788.8	1,573.2	847.0	934.0	1,781.0	207.8

¹ Naphtha resale amount is deducted from net sales in Chemicals due to an accounting policy change adopted in Q4 of FY 2011, which is applied retroactively for the full FY 2011. (Naphtha resale amount ¥39.7 billion for FY 2011.)

² Critical Care is added as a new operating segment in FY 2012, in which operations of ZOLL Medical Corp. are reported.

Operating income forecast by segment



		FY 2011		FY 2	2012 fored	cast	Increase
	H1	H2	Total	H1	H2	Total	(decrease)
Chemicals	34.1	10.4	44.5	22.0	24.0	46.0	1.5
Homes	17.9	28.4	46.3	18.0	32.0	50.0	3.7
Health Care	5.6	3.2	8.8	4.5	8.0	12.5	3.7
Fibers	2.1	1.0	3.1	2.0	2.5	4.5	1.4
Electronics	7.0	(0.6)	6.4	3.5	7.0	10.5	4.1
Construction Materials	0.8	1.1	1.8	1.5	1.5	3.0	1.2
Critical Care ¹	_	-	_	(1.5)	(2.5)	(4.0)	(4.0)
Others	1.2	1.8	3.0	1.0	1.0	2.0	(1.0)
Corporate expenses and eliminations	(5.0)	(4.8)	(9.7)	(6.0)	(6.5)	(12.5)	(2.8)
Consolidated	63.8	40.5	104.3	45.0	67.0	112.0	7.7

¹ Critical Care is added as a new operating segment in FY 2012, in which operations of ZOLL Medical Corp. are reported.

Forecast by segment



Segment	I	FY 11	FY 12 forecast	Outlook
Chemicals	Sales	680.1	782.0	Deterioration of terms of trade due to higher feedstock costs. Increase in shipments,
C.1.C.1.1.2.C.11.1.1	Operating income	44.5	46.0	especially of chemicals and derivative products. Sales and operating income increase in Chemicals overall.
Homes	Sales	452.0	482.0	Increased deliveries of order-built homes with a rise in orders. Sales and operating
	Operating income	46.3	50.0	income increase.
Health Care	Sales	119.5	131.0	Pharmaceuticals: Higher R&D expenditures. Increased sales volume of Teribone TM
	Operating	8.8	12.5	osteoporosis drug and Recomodulin TM recombinant thrombomodulin.
	income	0.0	12.3	Devices: Increased shipments of APS™ artificial kidneys.
				Sales and operating income increase in Health Care overall.
Fibers	Sales	110.8	112.0	Increased shipments of Bemberg TM regenerated cellulose, spunbond, and Leona TM
	Operating income	3.1	4.5	nylon 66 filament. Sales and operating income increase.
Electronics	Sales	146.1	152.0	Electronic devices: Increased shipments of LSIs for smartphones and other portable
	Operating	6.4	10.5	devices. Decrease in depreciation.
	income	0.4	10.5	Electronic materials: Increased shipments of Hipore TM Li-ion battery separator and other products with recovering demand.
				Sales and operating income increase in Electronics overall.
Construction	Sales	46.1	53.0	Increased shipments of Hebel TM autoclaved aerated concrete as well as foundation
Materials	Operating income	1.8	3.0	systems and insulation materials. Sales and operating income increase.
Critical	Sales	_	49.0	Sales contribution due to inclusion of ZOLL Medical Corp. as a consolidated subsidiary.
Care ¹	Operating income	_	(4.0)	Operating loss mainly due to amortization of goodwill.

¹ Critical Care is added as a new operating segment in FY 2012, in which operations of ZOLL Medical Corp. are reported.



Appendix

Quarterly sales by segment



		FY 2	2010			FY 2	2011		FY 2	2012
	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	H1 forecast	H2 forecast
Chemicals	165.0	180.4	173.7	180.8	177.9	182.2	165.6	154.5	385.0	397.0
Homes	64.5	109.0	90.5	145.2	79.2	120.8	109.0	143.0	213.0	269.0
Health Care	28.7	29.0	30.5	28.1	29.4	30.6	30.7	28.8	62.0	69.0
Fibers	26.5	28.1	27.1	27.1	27.7	28.4	27.2	27.5	55.0	57.0
Electronics	40.9	42.2	38.4	36.7	39.8	37.8	35.6	32.9	74.0	78.0
Construction Materials	11.0	12.4	13.7	10.3	10.1	12.2	12.8	11.1	26.0	27.0
Critical Care ²	_	_	_	_	_	_	_	_	23.0	26.0
Others	3.5	3.9	3.7	4.9	4.0	4.5	4.4	5.7	9.0	11.0
Total	340.1	405.1	377.7	433.0	368.0	416.5	385.3	403.5	847.0	934.0
Naphtha resale amount deducted from net sales	13.4	6.2	16.2	6.6	8.2	9.6	16.4	5.6		

¹ Naphtha resale amount is deducted from net sales in Chemicals due to an accounting policy change adopted in Q4 of FY 2011, which is applied retroactively for the full FY 2011 and FY 2010.

² Critical Care is added as a new operating segment in FY 2012, in which operations of ZOLL Medical Corp. are reported.

Quarterly operating income by segment

Asahi **KASEI**

		FY 2	2010			FY 2	2011		FY 2	2012
	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4	H1 forecast	H2 forecast
Chemicals	15.3	22.0	16.6	10.5	19.4	14.7	9.2	1.2	22.0	24.0
Homes	(0.9)	11.0	7.9	18.5	3.6	14.2	10.9	17.5	18.0	32.0
Health Care	3.3	0.8	3.5	(0.6)	2.6	3.0	3.7	(0.6)	4.5	8.0
Fibers	1.2	1.1	1.3	0.6	1.4	0.7	0.5	0.5	2.0	2.5
Electronics	5.2	5.5	3.2	0.4	4.8	2.2	(0.5)	(0.2)	3.5	7.0
Construction Materials	0.3	0.8	1.3	(0.3)	0.2	0.5	0.9	0.1	1.5	1.5
Critical Care ¹	_	_	_	_	_	_	-	_	(1.5)	(2.5)
Others	0.3	0.5	0.2	0.7	0.4	0.8	0.9	0.9	1.0	1.0
Corporate expenses and eliminations	(2.0)	(1.0)	(2.8)	(1.4)	(2.2)	(2.7)	(2.5)	(2.3)	(6.0)	(6.5)
Total	22.8	40.7	31.0	28.4	30.2	33.5	23.3	17.2	45.0	67.0

¹ Critical Care is added as a new operating segment in FY 2012, in which operations of ZOLL Medical Corp. are reported.

Primary investments by segment



									(1 Dillion)
	Capit	al expend	ditures	_	oreciation mortizati		R&I	itures	
	FY 2010	FY 2011	FY 2012 forecast	FY 2010	FY 2011	FY 2012 forecast	FY 2010	FY 2011	FY 2012 forecast
Chemicals	23.2	39.1	50.0	31.9	29.6	/	15.5	16.2	/
Homes	6.3	6.3	5.0	4.3	4.8		2.0	2.1	
Health Care	7.4	10.7	11.0	11.4	11.5		16.5	17.5	
Fibers	3.7	5.7	11.0	7.0	6.4		3.2	2.8	
Electronics	20.3	13.4	20.0	23.9	21.0		18.4	19.2	
Construction Materials	1.7	1.6	1.5	2.8	2.4		1.1	1.1	
Critical Care ¹	_	_	3.0	_	_		ı	_	
Others	1.0	0.8	1.5	0.9	0.9		0.3	0.2	
Corporate expenses, assets, and eliminations	2.5	7.6	2.0	3.0	2.9		5.4	7.1	
Total	66.0	85.1	105.0	85.2	79.6	90.0	62.3	66.3	75.0

¹ Critical Care is added as a new operating segment in FY 2012, in which operations of ZOLL Medical Corp. are reported.

Major investments



Completed in FY 2011

- HiporeTM Li-ion battery separator two capacity increases in Hyuga: 20 million m²/y and 15 million m²/y.*
- New R&D facility for medical materials in Nobeoka, Jun. 2011.
- LeonaTM polyamide 66 resin plant modification for mass production of high-melting-point grades in Nobeoka, Mar. 2012.

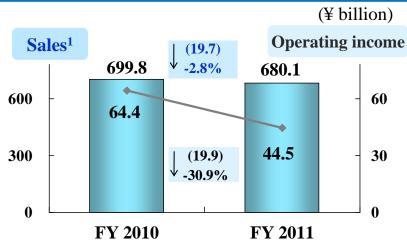
Under construction at FY 2011 year-end

- New power generation facility using wood biomass fuel in Nobeoka, Jul. 2012.*
- Spunbond new 20,000 ton/y plant in Thailand, Sep. 2012.*
- Acrylonitrile 245,000 ton/y capacity increase in Korea, Jan. 2013.*
- HiporeTM Li-ion battery separator 50 million m²/y capacity increase in Hyuga, Mar. 2013.*
- Solution-SBR new 50,000 ton/y plant in Singapore, May 2013.*

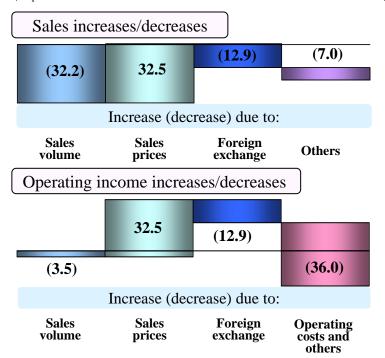
^{*} Investment of ¥3 billion or more.

Chemicals





¹ Naphtha resale amount is deducted from net sales due to an accounting policy change adopted in Q4 of FY 2011, which is applied retroactively for the full FY 2011 and FY 2010. (Naphtha resale amount ¥42.4 billion for FY 2010 and ¥39.7 billion for FY 2011.)



Review of operations

Volume products:

Chemicals and derivative products

Decline in market demand in China and other Asian countries in the second half. Significant deterioration of terms of trade for monomer products such as acrylonitrile and adipic acid due to high prices for naphtha and other feedstocks, and the strong yen. Sales and operating income decrease.

Polymer products

Recovery of shipments of engineering plastics in the second half after a downturn following the Great East Japan Earthquake.

Good performance in synthetic rubber for tires. Sales and operating income increase.

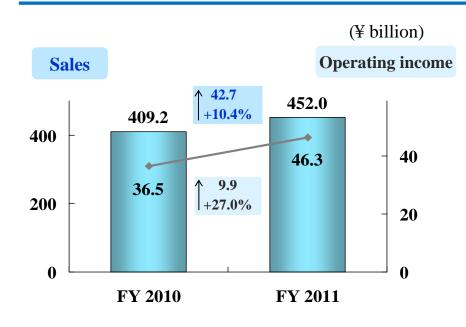
Specialty products:

Decline in sales of chlor-alkali plants. Good performance in home-use products such as Saran $Wrap^{TM}$ and in functional additives. Sales and operating income increase.

- April, decision to establish joint venture with Saudi Basic Industries Corp. and Mitsubishi Corp. to study an acrylonitrile project in Saudi Arabia.
- November, decision to construct Kawasaki Innovation Center for R&D; start of utilization in September 2012.
- December, decision to construct second solution-SBR plant in Singapore.
- February, launch of Frosch® dishwashing detergent with exclusive sales rights in Japan from Werner & Mertz GmbH of Germany.
- February, decision to construct new acetonitrile plant in Korea.

Homes





Results by product category¹

(¥ billion)

	FY	7 2010	FY	2011	Increase	(decrease)
	Sales	Operating income	Sales	Operating income	Sales	Operating income
Order-built homes	302.1		339.6		37.5	
Pre-built homes	27.8		23.7		(4.1)	
Housing- related	79.3		88.7		9.3	
Total	409.2	36.5	452.0	46.3	42.7	9.9

¹ Product category division unaudited.

Review of operations

Order-built homes:

- Increased deliveries of both Hebel HausTM unit homes and Hebel MaisonTM apartment buildings. Sales and Operating income increase.
- Effect of government policy to support home purchases. Value of new orders increasing 4.9% from a year ago.

Pre-built homes:

Decline in number of new condominium projects completed. Sales decrease.

Housing-related operations:

Good performance in real-estate rental operations. Steady expansion in remodeling operations. Sales and operating income increase.

Highlights

- April, launch of Hebel HausTM Soranoma Plus featuring semi-outdoor space integrated with second-story living room.
- June, launch of Hebel MaisonTM apartment buildings with features for living with pets.
- October, integration of real estate—related business and start of operation of Asahi Kasei Fudousan Residence Corp.
- November, launch of Hebel HausTM with a third-floor patio for family gathering.
- January, launch of remodeling product providing innovative proposals to reconfigure previously sold two-generation Hebel HausTM homes.

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Homes (i)

Sales and order trends

(¥ billion, % change from same period of previous year shown at right)

		ci ticitab			`			1	1			ii at iigiit)	
		Value of no during th			es of r-built		of pre-	Other sales ²		olidated sidiaries	Conso	olidated	Order backlog
EV 05	T T1		(-1.5%)							(+8.2%)	1// 0	(-1.3%)	
FY 07	H1	153.6		131.2	(-2.6%)		(-16.5%)	0.4	30.3		166.9		312.3
	H2	152.5	(+3.5%)	165.9	(-9.3%)	19.5	(-15.1%)	0.5	33.3	(+10.3%)	219.3	(-7.3%)	298.8
	annual	306.1	(+0.9%)	297.1	(-6.5%)	24.5	(-15.4%)	1.0	63.7	(+9.5%)	386.2	(-4.8%)	
FY 08	H1	157.1	(+2.3%)	129.4	(-1.4%)	6.0	(+19.7%)	0.7	34.3	(+13.2%)	170.3	(+2.0%)	326.6
	H2	133.9	(-12.1%)	177.9	(+7.2%)	24.0	(+22.8%)	0.9	36.9	(+10.8%)	239.6	(+9.3%)	282.6
	annual	291.1	(-4.9%)	307.3	(+3.4%)	29.9	(+22.2%)	1.5	71.2	(+11.8%)	409.9	(+6.1%)	
FY 09	H1	154.6	(-1.6%)	115.8	(-10.5%)	5.2	(-12.6%)	0.8	35.8	(+4.4%)	157.7	(-7.4%)	321.3
	H2	152.3	(+13.7%)	166.5	(-6.4%)	26.9	(+12.4%)	1.1	37.5	(+1.7%)	232.0	(-3.2%)	307.1
	annual	306.9	(+5.4%)	282.3	(-8.1%)	32.1	(+7.4%)	1.9	73.4	(+3.0%)	389.7	(-4.9%)	
FY 10	H1	181.7	(+17.6%)	125.5	(+8.3%)	9.4	(+79.8%)	1.1	37.5	(+4.8%)	173.5	(+10.0%)	363.4
	H2	172.8	(+13.4%)	176.6	(+6.1%)	18.4	(-31.7%)	1.5	39.2	(+4.5%)	235.7	(+1.6%)	359.5
	annual	354.5	(+15.5%)	302.1	(+7.0%)	27.8	(-13.6%)	2.5	76.8	(+4.6%)	409.2	(+5.0%)	
FY 11	H1	189.4	(+4.2%)	145.9	(+16.3%)	11.9	(+26.5%)	1.5	40.6	(+8.3%)	200.0	(+15.2%)	403.0
	H2	182.5	(+5.6%)	193.7	(+9.7%)	11.8	(-35.7%)	46.5	5	(+14.2%)	252.0	(+6.9%)	391.8
	annual	371.9	(+4.9%)	339.6	(+12.4%)	23.7	(-14.7%)	88.7	7	(+11.8%)	452.0	(+10.4%)	
FY 12 forecas	t	392.0	(+5.4%)	355.0	(+4.5%)	27.0	(+14.1%)	100.0)	(+12.7%)	482.0	(+6.6%)	428.8

¹ From H2 2011, sales of pre-built homes of both Asahi Kasei Homes Corp. and Asahi Kasei Fudousan Residence Corp. (housing development business transferred from the former to the latter on Oct. 1, 2011).

² Including commissions on property insurance.

Homes (ii)

Asahi **KASEI**

Breakdown of FY 2011 sales and orders

(% change from previous year)

		Net	sales	Number of	f units sold		Orders 1	received	
		(¥ billion)	(% change)	(units)	(% change)	(¥ billion)	(% change)	(units)	(% change)
Unit homes ¹	1-2 story	207.5	+9.1%	6,877	+11.8%	216.3	+3.3%	7,303	+3.8%
	3+ story	76.5	+20.1%	2,908	+14.6%	88.0	+3.9%	3,489	+3.6%
·	Total	284.0	+11.9%	9,785	+12.6%	304.3	+3.4%	10,792	+3.7%
Multi-dwelling	1-2 story	19.5	+24.7%	1,638	+15.3%	24.4	+16.0%	1,944	+6.3%
homes	3+ story	36.1	+10.7%	3,066	+6.2%	43.2	+10.1%	3,495	+4.1%
· ·	Total	55.6	+15.3%	4,704	+9.2%	67.6	+12.1%	5,439	+4.9%
Order-built hom	ies total	339.6	+12.4%	14,489	+11.5%	371.9	+4.9%	16,231	+4.1%
Pre-built homes (including condo		23.7	-14.7%	384	+0.5%	_	_	-	_
Housing-related operations and o		88.7	+11.8%	_	_	_	_	-	_
Consolidated		452.0	+10.4%	14,873	+11.2%	371.9	+4.9%	16,231	+4.1%

¹ Unit homes classifications were revised in FY 2011, resulting in a portion of products reclassified from "3+ story" to "1-2 story". Calculation of % change is based on figures for the same period of the previous year revised accordingly.

² From H2 2011, sales of pre-built homes businesses of both Asahi Kasei Homes Corp. and Asahi Kasei Fudousan Residence Corp. (housing development business transferred from the former to the latter on Oct. 1, 2011).

Homes (iii)

Asahi **KASEI**

Breakdown of sales and orders forecast for FY 2012

(% change from previous year)

		Net	sales	Number o	f units sold		Orders 1	received	
		(¥ billion)	(% change)	(units)	(% change)	(¥ billion)	(% change)	(units)	(% change)
Unit homes ¹	1-2 story	211.8	+2.1%	7,020	+2.1%	227.7	+5.3%	7,680	+5.2%
	3+ story	82.2	+7.5%	3,160	+8.6%	92.8	+5.5%	3,680	+5.5%
	Total	294.0	+3.5%	10,180	+4.0%	320.5	+5.3%	11,360	+5.3%
Multi-dwelling	1-2 story	22.6	+15.7%	1,870	+14.1%	25.5	+4.4%	2,040	+4.9%
homes	3+ story	38.5	+6.6%	3,150	+2.8%	46.0	+6.5%	3,730	+6.7%
·	Total	61.0	+9.8%	5,020	+6.7%	71.5	+5.8%	5,770	+6.1%
Order-built hor	nes total	355.0	+4.5%	15,200	+4.9%	392.0	+5.4%	17,130	+5.5%
Pre-built homes		27.0	+14.1%	550	+43.2%	-	-	I	_
Housing-related operations and		100.0	+12.7%	_	-	1	-		_
Consolidated		482.0	+6.6%	15,750	+5.9%	392.0	+5.4%	17,130	+5.5%

¹ Unit homes classifications were revised in FY 2011, resulting in a portion of products reclassified from "3+ story" to "1-2 story". Calculation of % change is based on figures for the same period of the previous year revised accordingly.

² From H2 2011, sales of pre-built homes businesses of both Asahi Kasei Homes Corp. and Asahi Kasei Fudousan Residence Corp. (housing development business transferred from the former to the latter on Oct. 1, 2011).

Homes (iv)

Asahi **KASEI**

Performance of main subsidiaries

(¥ billion)

		FY 2010		FY 2011
	Sales	Operating income	Sales	Operating income
Asahi Kasei Reform	34.5	3.7	38.5	4.9
Asahi Kasei Fudousan Residence ¹	40.4	1.5	53.4	2.5

¹ Asahi Kasei Real Estate in FY 2010 and H1 2011

Asahi Kasei Reform (remodeling business)

FY 2011

Increased orders for work such as solar panel installation. Sales and operating income increase.

FY 2012 forecast

Higher payroll cost due to increased headcount. Increased orders for solar panel installation work and large-scale remodeling. Sales and operating income increase.

Asahi Kasei Fudousan Residence (real estate-related business)

Asahi Kasei Real Estate, Ltd. was renamed Asahi Kasei Fudousan Residence Corp. on Oct. 1, 2011, with transfer of housing development business from Asahi Kasei Homes Corp. for integrated operation of real estate-related business.

FY 2011

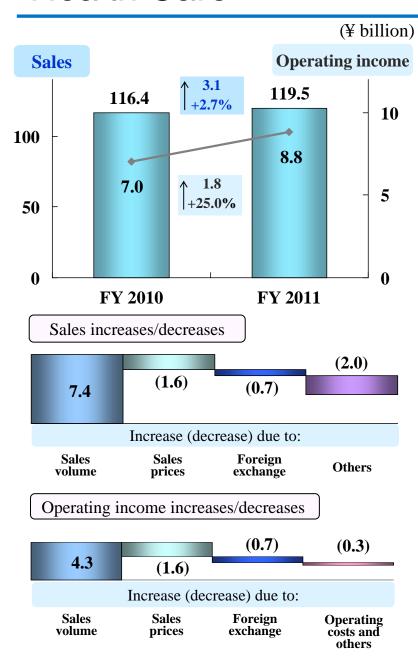
Favorable performance in rental operations. Number of rental units under rent guarantee rose to 43,400 units with increased deliveries of homes for rent in order-built homes operations. Sales and operating income increase.

FY 2012 forecast

Higher payroll cost due to increased headcount. Increase in number of home rental units. Sales and operating income increase.

Health Care

Asahi KASEI



Review of operations

Pharmaceuticals: Higher SG&A with an increase in medical representatives. Higher R&D expenses. Growing sales of RecomodulinTM recombinant thrombomodulin. Contribution from Nov. 2011 launch of sales of new osteoporosis drug TeriboneTM. Sales and operating income increase.

Devices: Impact of the strong yen. Increased shipments of PlanovaTM virus removal filters. Sales increase, but operating income unchanged.

- April, Dong-A Pharmaceutical Co., Ltd., Asahi Kasei Pharma's licensing partner in Korea, obtained approval for the sale of FlivasTM in Korea as an agent for the treatment of benign prostatic hyperplasia; launch in January 2012.
- August, judgment of the court of first instance in litigation with Actelion Ltd. of Switzerland, ordering the defendants to pay US\$516.6 million to Asahi Kasei Pharma. November, amendment of judgement of the court of first instance reducing the damages to US\$415.7 million.
- September, approval for manufacture and sale of TeriboneTM in Japan; launch in November with NHI price listing.
- •October, decision to construct new research complex for pharmaceuticals; start of utilization in October 2013.
- •November, acquisition of all shares of Artisan Pharma, Inc., US company performing overseas clinical trials for ART-123 (marketed as RecomodulinTM in Japan) for the treatment of DIC in sepsis.
- January, application for approval of Famvir® anti-herpes agent for additional indication of herpes simplex.
- February, initiation of Phase IIa Clinical Trial for Glaucoma Drug Candidate ATS907 in the US by Altheos, Inc., Asahi Kasei Pharma's licensing partner.
- March, start of clinical trials for a microprojection patch formulation of TeriboneTM osteoporosis drug, using technology from Zosano Pharma, Inc. of the US.
- April 2012, integration of Asahi Kasei Kuraray Medical and Asahi Kasei Medical.
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Sales of Health Care segment

(¥ billion)

			FY 2010			FY 2011	
		H1	H2	Total	H1	H2	Total
	Pharmaceuticals	26.9	28.6	55.4	28.5	29.8	58.3
	Others	3.6	2.2	5.8	2.5	1.5	4.0
	Asahi Kasei Pharma consolidated	30.5	30.8	61.2	30.9	31.3	62.3
	Devices ¹	27.3	27.9	55.1	29.0	28.2	57.2
Т	otal	57.8	58.6	116.4	60.0	59.5	119.5

¹Asahi Kasei Kuraray Medical, Asahi Kasei Medical, and their affiliate companies.

Main pharmaceuticals domestic sales

	FY 2010			FY 2011			
	H1	H2	Total	H1	H2	Total	
Flivas TM	6.8	7.1	13.9	6.9	7.3	14.2	
Elcitonin™	6.9	6.5	13.4	6.7	5.7	12.4	
Recomodulin TM	1.6	2.6	4.2	3.4	3.9	7.3	
Bredinin TM	3.3	3.2	6.5	3.2	3.2	6.4	
Toledomin™	1.9	1.6	3.5	1.5	1.3	2.8	
Teribone TM	_	_	_	_	2.2	2.2	
Eril TM	0.7	0.7	1.4	0.6	0.7	1.3	

Health Care (ii)



Overview of main products

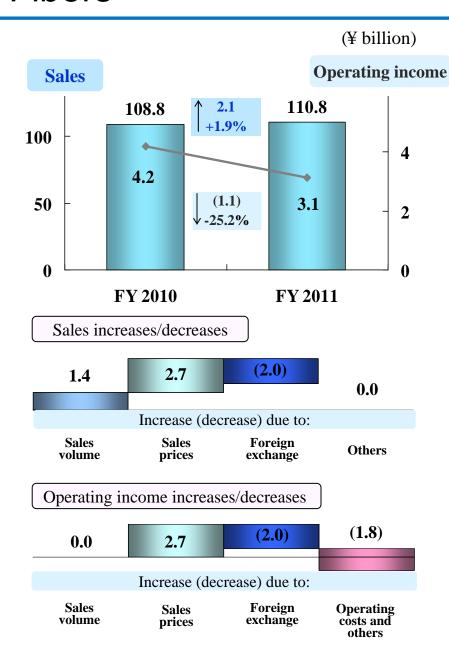
	Generic name	Mechanism/ substance class	Indication	Formulation
Flivas TM	Naftopidil	Selective α-1 blocker	Benign prostatic hypertrophy	Tablet
Elcitonin™	Elcatonin	Eel calcitonin derivative	Osteoporosis pain	Injection
Recomodulin™	Recombinant thrombomodulin alpha	Anticoagulant	Disseminated intravascular coagulation	Injection
Bredinin™	Mizoribine	Immunosuppressant	Kidney transplantation, lupus nephritis, nephrosis syndrome, rheumatoid arthritis	Tablet
Toledomin™	Milnacipran hydrochloride	SNRI	Depression	Tablet
Teribone TM	Teriparatide acetate	Synthetic human parathyroid hormone (PTH)	Osteoporosis with high risk of fracture	Injection
Eril TM	Fasudil hydrochloride hydrate	Rho-kinase inhibitor	Cerebral vasospasm after subarachnoid hemorrhage surgery	Injection
Famvir® Distributed by Maruho	Famciclovir	Antiviral	Shingles (zoster)	Tablet

Health Care (iii)

Asahi **KASEI**

Pharmaceutical pipeline

Development stage	Code name, form, generic name	Remarks	Classifications Indication		Origin
Pending approval	AK-120, oral, famciclovir	Additional indication	Antiviral	Herpes simplex	Licensed
	AK-156, injection, zoledronic acid	New efficacy, new dose; once-yearly administration	Bisphosphonate	Osteoporosis	Licensed
Phase III	AK-160, injection	New biologic	Collagenase clostridium histolyticum	Dupuytren's contracture	Licensed
Phase II	AT-877, oral, fasudil hydrochloride hydrate	Additional indication, new dosage form	Rho-kinase inhibitor	Pulmonary arterial hypertension	In-house
Phase II (overseas)	ART-123, injection, recombinant thrombomodulin alpha	New biologic	Recombinant human thrombomodulin Sepsis with disseminated intravascular coagulation		In-house
	AK106	New chemical entity	Anti- inflammatory	Rheumatoid arthritis	In-house



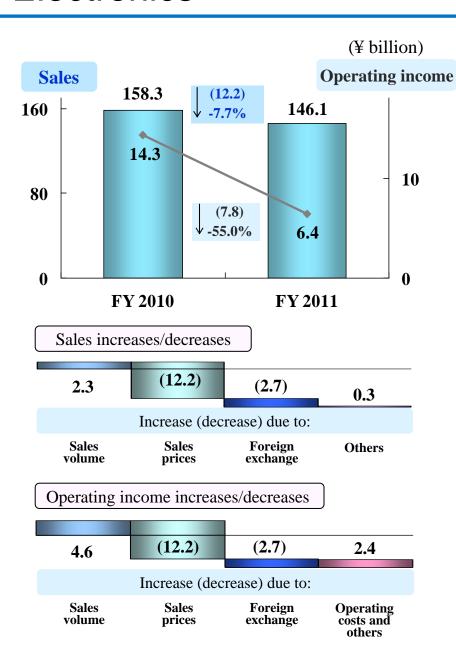
Review of operations

Increased shipments of spunbond in diaper applications and LeonaTM nylon 66 filament in airbag applications. Good performance in BembergTM regenerated cellulose. Impact of the strong yen and high feedstock costs. Sales increase, but operating income decrease.

- November, development of new high-function elastic material which generates heat when stretched. Achieved through combination of high-function RoicaTM spandex filament with advanced knitting technology.
- March, award ceremony for the *Asahi Kasei Award for Fashion Design Creativity in China* together with a fashion show.

Electronics





Review of operations

Electronic devices:

Firm sales of mixed-signal LSIs for smartphones, but sluggish growth in shipment volumes of other products with general deterioration in the operating climate. Impact of decline in product prices and the strong yen. Sales and operating income decrease.

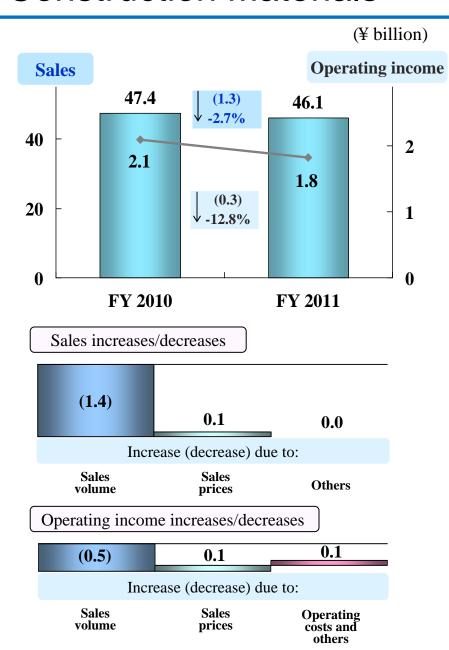
Electronic materials:

Increased sales of HiporeTM Li-ion battery separator. Impact of decline in product prices and high feedstock costs. Sales and operating income decrease.

- January, launch of new 6-axis electronic compass for portable appliances; integrating an accelerometer from Analog Devices, Inc. of the US and reducing size by over 25% from previous equivalent product.
- April 2012, decision to consolidate manufacturing facilities as part of a reinforcement of the operating structure of its power management semiconductor business.

Construction Materials





Review of operations

Recovering shipment volumes and product prices of HebelTM autoclaved aerated concrete panels. Sluggish performance in foundation systems. Impact of expiration of government policy such as the eco-point program to support energy conservation in insulation materials. Sales and operating income decrease.

- April 2012, launch of FabluxeTM DS beam-column joint to connect columns of different thickness in steel frame buildings.
- April 2012, decision to expand capacity for Neoma[™] high-performance phenolic foam insulation panels.

Statements of comprehensive income



			,
	FY 2010	FY 2011	increase
			(decrease)
a: Income before minority interests	61.7	56.9	(4.8)
Valuation difference on available-for-sale securities	(7.1)	10.6	17.6
Deferred gains or losses on hedges	(0.0)	(1.6)	(1.6)
Foreign currency translation adjustment	(7.1)	(1.0)	6.1
Share of other comprehensive income of associates accounted for using equity method	(2.4)	(2.3)	0.1
b: Other comprehensive income	(16.6)	5.7	22.3
Comprehensive income[a+b]	45.1	62.6	17.5
(Comprehensive income attributable to) Comprehensive income attributable to owners of the parent Comprehensive income attributable to minority interests	44.0 1.0	61.6 1.0	17.6 (0.1)