Fiscal quarter ended December 2014

supplementary financial summary –

February 5, 2015 Asahi Kasei Corporation

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Asahi **KASEI**

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<u>Disclaimer</u>

The forecasts and estimates shown in this document are dependent on a variety of assumptions and economic conditions. Plans and figures depicting the future do not imply a guarantee of actual outcomes.



Consolidated results for fiscal quarter ended Dec. 2014

Summary of financial results

Asahi **KASEI**

(¥ billion)

	20	13	20	14
	Oct.–Dec. ¹	Apr.–Dec.	or.–Dec. Oct.–Dec.	
Net sales	470.7	1,389.6	503.1	1,470.1
Operating income	35.6	109.8	47.8	118.7
Ordinary income	36.7	109.5	53.1	127.3
Net income	19.5	66.1	38.9	88.4

Oct.–I 2014 vs.		Apr.–Dec. 2014 vs. 2013			
2014 V3.	. 2015	201 1 V3.	. 2015		
Increase	%	Increase	%		
(decrease)	(decrease) change		change		
32.5	+6.9%	80.4	+5.8%		
12.2	+34.4%	8.9	+8.1%		
16.4	+44.6%	17.7	+16.2%		
19.3	+99.2%	22.3	+33.7%		

	21111011)
FY 2014 forecast in Nov.	% of forecast
b	a/b
2,006.0	73.3%
154.0	77.1%
157.0	81.1%
100.0	88.4%

¹ The figures for Oct.–Dec. 2013 have been revised retroactively to reflect the consolidation of one subsidiary in the Electronics segment in Q3 2013.

Key operating factors

Naphtha price (¥/kL, domestic)	67,800	65,767	66,000	68,933
¥/US\$ exchange rate (market average)	100	99	115	107

Financial position

	At end of Mar. 2014	At end of Dec. 2014	(
Total assets	1,915.1	2,077.2	
Equity	912.7	1,042.2	
Interest-bearing debt	303.9	337.7	
Debt/equity ratio	0.33	0.32	

Increase
(decrease)
162.1
129.5
33.8
(0.01)

Statements of income



											`	
	2013				2014				Oct.–Dec. 2014 vs. 2013		Apr.–Dec. 2014 vs. 2013	
	Oct	·Dec.¹ % of sales	Apr	-Dec. % of sales	Oct.	-Dec. % of sales	Apr.	-Dec. % of sales	Increase (decrease)	% change	Increase (decrease)	% change
									(decrease)		(decrease)	
Netsales	470.7	100.0%	1,389.6	100.0%	503.1	100.0%	1,470.1	100.0%	32.5	+6.9%	80.4	+5.8%
Cost of sales	342.6	72.8%	1,008.3	72.6%	359.3	71.4%	1,066.3	72.5%	16.7	+4.9%	57.9	+5.7%
Gross profit	128.1	27.2%	381.3	27.4%	143.9	28.6%	403.8	27.5%	15.8	+12.3%	22.5	+5.9%
Selling, general and administrative expenses	92.5	19.7%	271.5	19.5%	96.1	19.1%	285.1	19.4%	3.6	+3.9%	13.6	+5.0%
Operating income	35.6	7.6%	109.8	7.9%	47.8	9.5%	118.7	8.1%	12.2	+34.4%	8.9	+8.1%
Net non-operating income (expenses)	1.1		(0.3)		5.3		8.5		4.1		8.8	
of which,						/				/		
net financing income	0.4		1.0		0.6		1.8		0.3		0.8	
net equity in earnings (losses) of affiliates	(1.3)		(3.1)		0.5		1.7		1.8		4.8	
foreign exchange income	2.6		2.3		4.0		6.0		1.4		3.7	
Ordinary income	36.7	7.8%	109.5	7.9%	53.1	10.5%	127.3	8.7%	16.4	+44.6%	17.7	+16.2%
Net extraordinary income (loss)	(6.5)		(8.1)		(1.0)		(1.0)		5.5		7.1	
Income before income taxes and minority interests	30.2	6.4%	101.4	7.3%	52.1	10.4%	126.2	8.6%	21.9	+72.3%	24.8	+24.5%
Income taxes	(10.6)		(34.7)		(12.9)		(37.0)		(2.3)		(2.3)	
Minority interests in income	(0.1)		(0.6)		(0.4)		(0.8)		(0.2)		(0.2)	
Net income	19.5	4.1%	66.1	4.8%	38.9	7.7%	88.4	6.0%	19.3	+99.2%	22.3	+33.7%

¹ The figures for Oct.–Dec. 2013 have been revised retroactively to reflect the consolidation of one subsidiary in the Electronics segment in Q3 2013.

Extraordinary income and loss

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		20	13	20	14	OctDec.	AprDec.	
						'14 vs. '13	'14 vs. '13	
		Oct.–Dec.	Apr.–Dec.	OctDec.	AprDec.	Increase	Increase	
						(decrease)	(decrease)	
	Extraordinary income							
	Gain on sales of investment securities	_	0.3	_	2.3	_	2.0	
	Gain on sales of noncurrent assets	0.0	1.5	0.1	0.4	0.1	(1.1)	
	Total extraordinary income	0.0	1.8	0.1	2.6	0.1	0.8	
	Extraordinary loss							
	Loss on sales of investment securities	_	_	_	0.1	_	0.1	
	Loss on valuation of investment securities	0.0	0.6	0.0	0.5	0.0	(0.1)	
	Loss on disposal of noncurrent assets	1.1	2.5	0.5	1.7	(0.6)	(0.8)	
	Impairment loss	0.3	0.3	0.6	0.7	0.3	0.4	
	Business structure improvement expenses	0.6	2.0	0.0	0.6	(0.6)	(1.5)	
	Loss on discontinuation of development project	4.5	4.5	_	_	(4.5)	(4.5)	
	Total extraordinary loss	6.5	9.9	1.1	3.7	(5.4)	(6.3)	
I	Net extraordinary income (loss)	(6.5)	(8.1)	(1.0)	(1.0)	5.5	7.1	

Balance sheets

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						-		(± Dillion)
		At end of	At end of	Increase		At end of	At end of	Increase
		Mar. 2014	Dec. 2014	(decrease)	1	Mar. 2014	Dec. 2014	(decrease)
C	urrent assets	890.4	963.0	72.6	Liabilities	989.3	1,020.4	31.1
	Cash and deposits	151.5	122.2	(29.3)	Current liabilities	576.8	593.1	16.3
	Notes and accounts receivable-trade	316.7	360.4	43.7	Noncurrent liabilities	412.5	427.3	14.7
	Inventories	328.5	370.9	42.4	Net assets	925.8	1,056.8	131.1
	Other current assets	93.7	109.5	15.9	Shareholders' equity	815.6	861.8	46.2
N	oncurrent assets	1,024.7	1,114.2	89.5	Capital stock	103.4	103.4	_
	Property, plant and equipment	480.5	502.0	21.4	Capital surplus	79.4	79.4	0.0
	Intangible assets	258.4	287.2	28.7	Retained earnings	635.4	682.0	46.6
	Investments and other assets	285.7	325.1	39.4	Treasury stock	(2.6)	(3.0)	(0.4)
					Accumulated other comprehensive income	97.1	180.4	83.3
					Minority interests	13.1	14.6	1.6
To	otal assets	1,915.1	2,077.2	162.1	Total liabilities and net assets	1,915.1	2,077.2	162.1

Cash flows

	20	13	20	14	
	OctDec. ¹	AprDec.	OctDec.	AprDec.	
a. Net cash provided by (used in) operating activities	13.7	100.9	(1.9)	41.2	
b. Net cash provided by (used in) investing activities	(28.2)	(77.6)	(31.2)	(79.0)	
c. Free cash flows [a+b]	(14.5)	23.2	(33.1)	(37.9)	
d. Net cash provided by (used in) financing activities	10.8	(23.9)	33.6	(6.4)	
e. Effect of exchange rate change on cash and cash equivalents	3.0	4.8	3.7	5.6	
f. Net increase (decrease) in cash and cash equivalents [c+d+e]	(0.7)	4.1	4.2	(38.7)	
g. Cash and cash equivalents at beginning of period	109.3	104.0	100.4	143.1	
h. Increase in cash and cash equivalents resulting from changes in scope of consolidation	_	0.5	0.5	0.6	
i. Cash and cash equivalents at end of period [f+g+h]	108.6	108.6	105.0	105.0	

¹ The figures for Oct.–Dec. 2013 have been revised retroactively to reflect the consolidation of one subsidiary in the Electronics segment in Q3 2013.

Sales and operating income by segment¹, Oct.–Dec. 2013 and 2014



		Sales		Operating income			
	OctDec.	OctDec.	Increase	OctDec.	OctDec.	Increase	
	2013	2014	(decrease)	2013 ²	2014	(decrease)	
Chemicals & Fibers	231.4	250.8	19.4	12.3	20.6	8.3	
Homes & Construction Materials	136.8	138.4	1.5	14.1	13.1	(1.0)	
Electronics	36.6	39.9	3.2	3.6	5.9	2.3	
Health Care	61.3	69.6	8.3	9.3	11.8	2.4	
Others	4.5	4.6	0.1	0.2	0.2	0.0	
Corporate expenses and eliminations	ı			(3.9)	(3.8)	0.2	
Consolidated	470.7	503.1	32.5	35.6	47.8	12.2	

¹ Beginning with FY 2014, the former Chemicals segment and the former Fibers segment are combined as a new Chemicals & Fibers segment, the former Homes segment and the former Construction Materials segment are combined as a new Homes & Construction Materials segment, and the former Health Care segment and the former Critical Care segment are combined as a new Health Care segment.

² The figures for Oct.–Dec. 2013 have been revised retroactively to reflect the consolidation of one subsidiary in the Electronics segment in Q3 2013.

Sales and operating income by segment¹, Apr.–Dec. 2013 and 2014

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		Sales		Op	erating inco	me
	AprDec.	AprDec.	Increase	AprDec.	AprDec.	Increase
	2013	2014	(decrease)	2013	2014	(decrease)
Chemicals & Fibers	688.2	728.3	40.0	39.9	47.2	7.3
Homes & Construction Materials	403.0	420.8	17.8	43.7	41.9	(1.8)
Electronics	111.3	113.9	2.5	12.8	13.3	0.4
Health Care	174.6	191.0	16.4	23.7	26.8	3.1
Others	12.5	16.2	3.7	1.0	0.9	(0.1)
Corporate expenses and eliminations	-			(11.2)	(11.2)	(0.0)
Consolidated	1,389.6	1,470.1	80.4	109.8	118.7	8.9

¹ Beginning with FY 2014, the former Chemicals segment and the former Fibers segment are combined as a new Chemicals & Fibers segment, the former Homes segment and the former Construction Materials segment are combined as a new Homes & Construction Materials segment, and the former Health Care segment and the former Critical Care segment are combined as a new Health Care segment.

Sales and operating income increases/decreases by business category¹, Oct.–Dec. 2014 vs. 2013 (i)



				NT (Increa	se (decrease) due to:	
		Oct.–Dec. 2013	Oct.–Dec. 2014	Net increase (decrease)	Sales volume	Sales prices	of which, due to foreign exchange	Others	Operating costs and others
	Sales	201.4	217.9	16.5	8.3	4.7	9.1	3.5	_
Chemicals	Operating income	10.0	18.0	8.1	1.8	4.7	9.1		1.6
Sales	Sales	30.1	32.9	2.9	1.9	0.9	0.8	_	_
Fibers	Operating income	2.3	2.6	0.3	0.7	0.9	0.6	_	(1.3)
Homes	Sales	121.8	124.2	2.4	1.5	F 0		(4.1)	_
Tionies	Operating income	12.2	11.9	(0.4)	0.5	5.0	_	_	(5.9)
Construction	Sales	15.0	14.1	(0.9)	(1.1)	0.2		_	_
Materials	Operating income	2.0	1.4	(0.6)	(0.4)		_	-	(0.4)
Electronics	Sales	36.6	39.9	3.2	4.8	(1 E)	2.6	_	_
Electronics	Operating income ²	3.6	5.9	2.3	3.3	(1.5)	2.0	_	0.5

¹ Corresponding to the former operating segments. Figures for operating income by business category include intrasegment transactions which are eliminated from the segment totals.

² The figures for Oct.–Dec. 2013 have been revised retroactively to reflect the consolidation of one subsidiary in the Electronics segment in Q3 2013.

Sales and operating income increases/decreases by business category¹, Oct.–Dec. 2014 vs. 2013 (ii)



				NI-1		Increa	ise (decrease) due to:	
		Oct.–Dec. 2013	Oct.–Dec. 2014	Net increase (decrease)	Sales volume	Sales prices	of which, due to foreign exchange	Others	Operating costs and others
Health Care	Sales	41.2	39.7	(1.4)	(0.8)	(0.7)	0.7	_	_
Health Care	Operating income	10.0	9.3	(0.7)	(1.0)	(0.7)	0.7	_	0.9
Critical Care i	Sales	20.1	29.8	9.7	6.4				_
	Operating income (loss)	(0.7)	2.4	3.1	4.3	0.6	(0.2)	_	(1.8)
Othors	Sales	4.5	4.6	0.1	0.1			_	_
Others	Operating income	0.2	0.2	0.0	0.1	_	_	_	(0.1)
Corporate expenses and eliminations	Operating loss	(4.0)	(3.9)	0.1	_	_	_	_	0.1
Consolidated	Sales	470.7	503.1	32.5	21.2	9.1	13.0	2.2	_
Consolidated	Operating income ²	35.6	47.8	12.2	9.5	9.1	15.0	_	(6.4)

¹ Corresponding to the former operating segments. Figures for operating income by business category include intrasegment transactions which are eliminated from the segment totals.

² The figures for Oct.–Dec. 2013 have been revised retroactively to reflect the consolidation of one subsidiary in the Electronics segment in Q3 2013.

Sales and operating income increases/decreases by business category¹, Apr.–Dec. 2014 vs. 2013 (i)



						Increa	se (decrease) due to:	
		Apr.–Dec. 2013	Apr.–Dec. 2014	Net increase (decrease)	Sales volume	Sales prices	of which, due to foreign exchange	Others	Operating costs and others
Chaminala	Sales	598.4	631.0	32.6	13.3	10.7	15.0	8.6	_
Chemicals	Operating income	33.1	40.0	6.9	1.1	10.7	15.2	_	(4.9)
Eile our	Sales	89.9	97.3	7.4	4.5	1.0	1 /	1.0	_
Fibers	Operating income	6.7	7.3	0.6	1.1	1.9	1.4	_	(2.5)
Hamas	Sales	360.2	380.2	20.0	5.0	12.2		1.7	_
Homes	Operating income	38.8	38.8	0.0	1.0	13.2	_	_	(14.2)
Construction	Sales	42.8	40.6	(2.2)	(2.7)	0.5		_	_
Materials	Operating income	5.1	3.5	(1.6)	(0.6)	0.5	_	_	(1.5)
Electronics	Sales	111.3	113.9	2.5	8.7	(6.2)	4.2	_	_
Electronics	Operating income	12.8	13.3	0.4	6.0	(6.2)	4.3	_	0.6

¹ Corresponding to the former operating segments. Figures for operating income by business category include intrasegment transactions which are eliminated from the segment totals.

Sales and operating income increases/decreases by business category¹, Apr.–Dec. 2014 vs. 2013 (ii)



				Net		Increa	se (decrease) due to:	
		Apr.–Dec. 2013	Apr.–Dec. 2014	increase (decrease)	Sales volume	Sales prices	of which, due to foreign exchange	Others	Operating costs and others
Health Care	Sales	117.0	113.0	(4.0)	(1.3)	(2.7)	1.6	_	_
Tieattii Care	Operating income	26.4	24.0	(2.4)	(1.6)	(2.7)	1.0	ı	1.9
Critical Care C	Sales	57.6	78.0	20.3	16.2			4.4	_
	Operating income (loss)	(2.7)	2.7	5.4	11.9	(0.2)	(0.0)	_	(6.3)
Oth are	Sales	12.5	16.2	3.7	3.7			-	_
Others	Operating income	1.0	0.9	(0.1)	0.4	_	_	_	(0.5)
Corporate expenses and eliminations	Operating loss	(11.4)	(11.7)	(0.4)		_	_	ı	(0.4)
Consolidated	Sales	1,389.6	1,470.1	80.4	47.5	17.2	22.4	15.7	_
Consolidated	Operating income	109.8	118.7	8.9	19.3	17.2	22.4	_	(27.6)

¹ Corresponding to the former operating segments. Figures for operating income by business category include intrasegment transactions which are eliminated from the segment totals.



Forecast for fiscal year 2014

Consolidated operating performance



(¥ billion)

		FY 2013		FY 2014 revised forecast							
	$H1^1$	$H2^1$	Total	H1			H2	Total			
	111	112	Total	111	OctDec.	Jan.–Mar.	an.–Mar. forecast				
Net sales	919.0	978.8	1,897.8	966.9	503.1	520.9	1,024.1	1,991.0			
Operating income	74.2	69.1	143.3	70.9	47.8	39.3	87.1	158.0			
Ordinary income	72.8	70.1	142.9	74.2	53.1	36.7	89.8	164.0			
Net income	46.6	54.7	101.3	49.5	38.9	14.6	53.5	103.0			

(+ 01111011)
FY 2014
forecast
in Nov.
2,006.0
154.0
157.0
100.0

¹ The figures for H1 and H2 2013 have been revised retroactively to reflect the consolidation of one subsidiary in the Electronics segment in Q3 2013.

Key operating factors

Naphtha price (¥/kL, domestic)	64,750	69,900	67,325	70,400	66,000	45,000	55,500	62,950
¥/US\$ exchange rate (market average)	99	102	100	103	115	115	115	109

67,200
104

	FY 2013	FY 2014
Dividends per share	¥17	¥18 (planned)
Payout ratio	23.5%	24.4%

Sales forecast by business category¹

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		FY 2013			FY 201	4 revised fo	orecast		FY 2014	Increase
	H1	H2	Total	H1		H2		Total	forecast in Nov.	(decrease)
					Oct.–Dec.	Jan.–Mar.	forecast	а	b	а-ь
Chemicals	397.0	394.6	791.6	413.1	217.9	196.0	413.9	827.0	847.0	(20.0)
Fibers	59.8	61.1	120.9	64.4	32.9	33.7	66.6	131.0	129.0	2.0
Homes	238.4	296.0	534.4	256.0	124.2	170.8	295.0	551.0	551.0	_
Construction Materials	27.8	27.2	55.0	26.5	14.1	12.4	26.5	53.0	55.0	(2.0)
Electronics	74.7	70.3	145.0	74.0	39.9	38.1	78.0	152.0	150.0	2.0
Health Care	75.8	76.8	152.5	73.3	39.7	34.0	73.7	147.0	150.0	(3.0)
Critical Care	37.5	42.3	79.8	48.1	29.8	31.0	60.9	109.0	103.0	6.0
Others	8.0	10.5	18.5	11.6	4.6	4.8	9.4	21.0	21.0	-
Consolidated	919.0	978.8	1,897.8	966.9	503.1	520.9	1,024.1	1,991.0	2,006.0	(15.0)

¹ Corresponding to the former operating segments.

Operating income forecast by business category¹



		FY 2013			FY 20	14 revised f	orecast		FY 2014	Increase
	H1 ²	H2 ²	Total	H1			H2	Total	forecast in Nov.	(decrease)
				<u> </u>	OctDec.	Jan.–Mar.	forecast	а	b	a-b
Chemicals	23.2	15.7	38.9	22.0	18.0	14.0	32.0	54.0	52.0	2.0
Fibers	4.4	4.2	8.6	4.7	2.6	2.2	4.8	9.5	9.0	0.5
Homes	26.5	36.4	63.0	27.0	11.9	19.7	31.5	58.5	58.0	0.5
Construction Materials	3.1	2.4	5.5	2.1	1.4	0.5	1.9	4.0	4.0	_
Electronics	9.3	5.0	14.2	7.4	5.9	2.7	8.6	16.0	15.0	1.0
Health Care	16.4	13.9	30.3	14.7	9.3	2.5	11.8	26.5	27.5	(1.0)
Critical Care	(2.0)	(1.5)	(3.5)	0.3	2.4	1.3	3.7	4.0	2.5	1.5
Others	0.8	0.9	1.7	0.7	0.2	0.6	0.8	1.5	1.5	_
Corporate expenses and eliminations	(7.3)	(8.0)	(15.3)	(7.8)	(3.9)	(4.3)	(8.2)	(16.0)	(15.5)	(0.5)
Consolidated	74.2	69.1	143.3	70.9	47.8	39.3	87.1	158.0	154.0	4.0

¹ Corresponding to the former operating segments. Figures for operating income by business category include intrasegment transactions which are eliminated from the segment totals.

² The figures for H1 and H2 2013 have been revised retroactively to reflect the consolidation of one subsidiary in the Electronics segment in Q3 2013.

Sales and operating income forecast by segment¹



(¥ billion)

		FY 2013			FY 201		FY 2014	Increase		
	H1	H2 Total		H1	H2			Total	forecast in Nov.	(decrease)
	111	112	Total	111	OctDec.	Jan.–Mar.	forecast	а	b	а-ь
Chemicals & Fibers	456.8	455.7	912.5	477.5	250.8	229.7	480.5	958.0	976.0	(18.0)
Homes & Construction Materials	266.2	323.2	589.4	282.5	138.4	183.2	321.5	604.0	606.0	(2.0)
Electronics	74.7	70.3	145.0	74.0	39.9	38.1	78.0	152.0	150.0	2.0
Health Care	113.3	119.1	232.4	121.4	69.6	65.0	134.6	256.0	253.0	3.0
Others	8.0	10.5	18.5	11.6	4.6	4.8	9.4	21.0	21.0	_
Consolidated	919.0	978.8	1,897.8	966.9	503.1	520.9	1,024.1	1,991.0	2,006.0	(15.0)

Operating income forecast (¥ billion)

		FY 2013			FY 201	4 revised fo	orecast		FY 2014	Increase
	$H1^2$	$H2^2$	Total	H1	Н1		H2	Total	forecast in Nov.	(decrease)
	111	112	Total	111	OctDec.	Jan.–Mar.	forecast	а	b	а-ь
Chemicals & Fibers	27.6	19.9	47.4	26.6	20.6	16.3	36.9	63.5	61.0	2.5
Homes & Construction Materials	29.6	38.9	68.5	28.8	13.1	20.6	33.7	62.5	62.0	0.5
Electronics	9.3	5.0	14.2	7.4	5.9	2.7	8.6	16.0	15.0	1.0
Health Care	14.3	12.4	26.7	15.0	11.8	3.7	15.5	30.5	30.0	0.5
Others	0.8	0.9	1.7	0.7	0.2	0.6	0.8	1.5	1.5	_
Corporate expenses and eliminations	(7.3)	(8.0)	(15.3)	(7.5)	(3.8)	(4.8)	(8.5)	(16.0)	(15.5)	(0.5)
Consolidated	74.2	69.1	143.3	70.9	47.8	39.3	87.1	158.0	154.0	4.0

¹ Beginning with FY 2014, the former Chemicals segment and the former Fibers segment are combined as a new Chemicals & Fibers segment, the former Homes segment and the former Construction Materials segment are combined as a new Homes & Construction Materials segment, and the former Health Care segment and the former Critical Care segment are combined as a new Health Care segment.

² The figures for H1 and H2 2013 have been revised retroactively to reflect the consolidation of one subsidiary in the Electronics segment in Q3 2013.



Appendix

Sales and operating income by business category¹, Oct.–Dec. 2013 and 2014



		Sales		Op	erating inco	me
	OctDec.	OctDec.	Increase	OctDec.	OctDec.	Increase
	2013	2014	(decrease)	2013 ²	2014	(decrease)
Chemicals	201.4	217.9	16.5	10.0	18.0	8.1
Fibers	30.1	32.9	2.9	2.3	2.6	0.3
Homes	121.8	124.2	2.4	12.2	11.9	(0.4)
Construction Materials	15.0	14.1	(0.9)	2.0	1.4	(0.6)
Electronics	36.6	39.9	3.2	3.6	5.9	2.3
Health Care	41.2	39.7	(1.4)	10.0	9.3	(0.7)
Critical Care	20.1	29.8	9.7	(0.7)	2.4	3.1
Others	4.5	4.6	0.1	0.2	0.2	0.0
Corporate expenses and eliminations	_	_	_	(4.0)	(3.9)	0.1
Consolidated	470.7	503.1	32.5	35.6	47.8	12.2
Overseas sales % of total	149.4 31.7%		28.7 3.7%			

¹ Corresponding to the former operating segments. Figures for operating income by business category include intrasegment transactions which are eliminated from the segment totals.

 $^{^2}$ The figures for Oct.–Dec. 2013 have been revised retroactively to reflect the consolidation of one subsidiary in the Electronics 21/36 segment in Q3 2013.

Sales and operating income by business category¹, Apr.–Dec. 2013 and 2014

Asahi **KASEI**

		Sales		Op	erating inco	me
	AprDec.	AprDec.	Increase	AprDec.	AprDec.	Increase
	2013	2014	(decrease)	2013	2014	(decrease)
Chemicals	598.4	631.0	32.6	33.1	40.0	6.9
Fibers	89.9	97.3	7.4	6.7	7.3	0.6
Homes	360.2	380.2	20.0	38.8	38.8	0.0
Construction Materials	42.8	40.6	(2.2)	5.1	3.5	(1.6)
Electronics	111.3	113.9	2.5	12.8	13.3	0.4
Health Care	117.0	113.0	(4.0)	26.4	24.0	(2.4)
Critical Care	57.6	78.0	20.3	(2.7)	2.7	5.4
Others	12.5	16.2	3.7	1.0	0.9	(0.1)
Corporate expenses and eliminations		Ι	_	(11.4)	(11.7)	(0.4)
Consolidated	1,389.6	1,470.1	80.4	109.8	118.7	8.9
Overseas sales	460.1	503.6	43.6			
% of total	33.1%	34.3%	1.2%			

¹ Corresponding to the former operating segments. Figures for operating income by business category include intrasegment transactions which are eliminated from the segment totals.

Quarterly sales by business category¹



		FY 2	2013			FY 2014		FY 2014
	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4 forecast
Chemicals	193.1	203.9	201.4	193.2	196.9	216.2	217.9	196.0
Fibers	28.8	31.0	30.1	31.0	30.9	33.5	32.9	33.7
Homes	98.4	140.0	121.8	174.2	105.5	150.5	124.2	170.8
Construction Materials	13.1	14.7	15.0	12.2	12.3	14.2	14.1	12.4
Electronics	36.5	38.2	36.6	33.7	35.8	38.2	39.9	38.1
Health Care	38.3	37.5	41.2	35.6	35.7	37.5	39.7	34.0
Critical Care	17.8	19.8	20.1	22.2	23.3	24.9	29.8	31.0
Others	4.0	4.0	4.5	6.0	6.9	4.8	4.6	4.8
Total	430.0	489.0	470.7	508.1	447.1	519.8	503.1	520.9

¹ Corresponding to the former operating segments. Figures for operating income by business category include intrasegment transactions which are eliminated from the segment totals.

Quarterly operating income by business category¹



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		FY 2	2013			FY 2014		FY 2014
	Q1 ²	Q2 ²	Q3 ²	Q4	Q1	Q2	Q3	Q4 forecast
Chemicals	10.2	13.0	10.0	5.7	7.1	14.9	18.0	14.0
Fibers	2.2	2.2	2.3	1.8	2.2	2.5	2.6	2.2
Homes	6.6	19.9	12.2	24.2	8.4	18.5	11.9	19.7
Construction Materials	1.3	1.7	2.0	0.5	0.9	1.2	1.4	0.5
Electronics	3.8	5.5	3.6	1.4	4.0	3.4	5.9	2.7
Health Care	9.0	7.4	10.0	3.9	8.1	6.6	9.3	2.5
Critical Care	(1.5)	(0.5)	(0.7)	(0.8)	(0.3)	0.6	2.4	1.3
Others	0.4	0.4	0.2	0.8	0.4	0.3	0.2	0.6
Corporate expenses and eliminations	(3.7)	(3.6)	(4.0)	(4.0)	(4.2)	(3.6)	(3.9)	(4.3)
Total	28.3	45.9	35.6	33.5	26.6	44.3	47.8	39.3

¹ Corresponding to the former operating segments. Figures for operating income by business category include intrasegment transactions which are eliminated from the segment totals.

² The figures for Q1, Q2, and Q3 2013 have been revised retroactively to reflect the consolidation of one subsidiary in the Electronics segment in Q3 2013.

Overseas sales by business category¹, Apr.–Dec. 2013 and 2014

Asahi **KASEI**

(¥ billion)

	Apr.	–Dec. 201	13	Apr.	.–Dec. 20	14	Increas	Increase (decrease)		
	Total sales	Overseas		Total sales	Overseas		in ove	erseas sales		
		sales	% of total	10001300100	sales	% of total		% change		
Chemicals	598.4	269.5	45.0%	631.0	285.4	45.2%	15.9	+5.9%		
Fibers	89.9	35.8	39.8%	97.3	40.1	41.2%	4.3	+12.0%		
Homes	360.2	_	_	380.2	_	_		_		
Construction Materials	42.8	_	_	40.6	_	_	_	_		
Electronics	111.3	69.9	62.7%	113.9	72.4	63.6%	2.5	+3.6%		
Health Care	117.0	27.1	23.2%	113.0	27.9	24.7%	0.8	+2.8%		
Critical Care	57.6	57.3	99.4%	78.0	77.2	99.0%	19.9	+34.8%		
Others	12.5	0.5	4.1%	16.2	0.7	4.3%	0.2	+37.0%		
Total	1,389.6	460.1	33.1%	1,470.1	503.6	34.3%	43.6	+9.5%		
Sales to East Asia ²		261.1	18.8%		272.3	18.5%	11.2	+4.3%		
of which, sales to China		145.9	10.5%		150.9	10.3%	5.0	+3.4%		
Sales evaluding Homes and										

Sales, excluding Homes and Construction Materials

986.6 460.1 46.6% 1,049.3 503.6 48.0%

² China, Korea, and Taiwan.

¹ Corresponding to the former operating segments.

Statements of comprehensive income

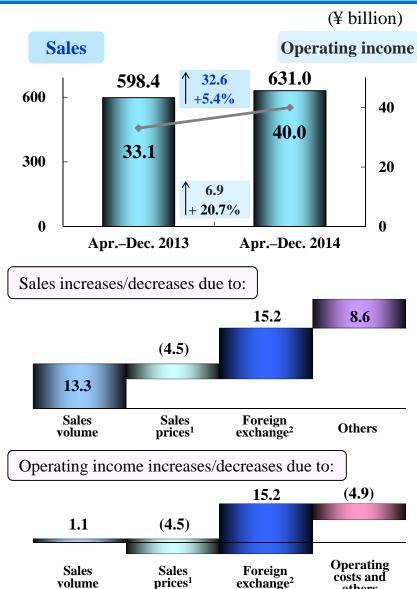


(Y hillian)

			(¥ billion)
	2013	2014	Increase
	AprDec.	AprDec.	(decrease)
a: Income before minority interests	66.7	89.2	22.5
Net increase or decrease in unrealized gain on other securities	22.8	25.0	2.2
Deferred gains or losses on hedges	0.4	0.0	(0.4)
Foreign currency translation adjustment	38.6	51.9	13.3
Remeasurements of defined benefit plans, net of tax	_	2.8	2.8
Share of other comprehensive income of affiliates accounted for using equity method	1.8	4.5	2.7
b: Other comprehensive income	63.6	84.2	20.6
Comprehensive income [a+b]	130.3	173.4	43.0
Comprehensive income attributable to owners of the parent Comprehensive income attributable to minority interests	129.2 1.1	171.6 1.8	42.4 0.6

Chemicals

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others

Review of operations

Petrochemicals:

Declined market prices for styrene monomer. Improved market prices for acrylonitrile. Positive effects of strengthening of petrochemical operations in Japan. Sales and operating income increase.

Performance polymers:

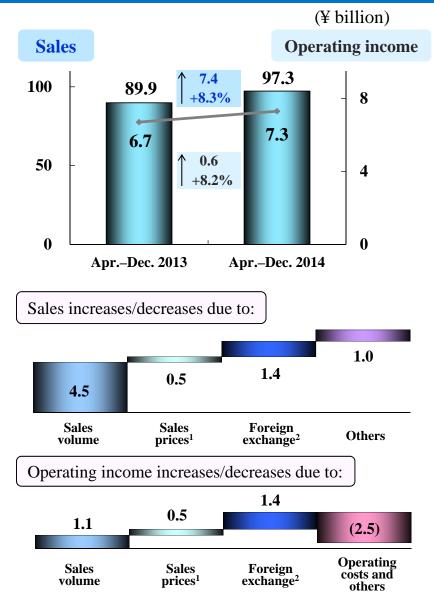
Benefit from weaker yen. Firm sales of engineering plastics. Synthetic rubber impacted by lower market prices for generalpurpose products. Sales increase, and operating income flat.

Specialty products:

Firm sales of ion-exchange membranes. Impact of consumption tax increase for Saran Wrap cling film and other consumables. Sales increase, but operating income decrease.

- May, decision to construct a second plant for plastic compounds in the US.
- June, decision to construct manufacturing facilities for AZP, a new transparent polymer featuring zero birefringence for optical applications.
- November, start-up of a new plant for Duranol polycarbonatediol in China.
- January, decision to construct a validation plant at Mizushima Works in Okayama, Japan, for a newly developed process to produce diphenyl carbonate, a monomer of polycarbonate, via dialkyl carbonate obtained from CO₂ and alcohol.

¹ Increase (decrease) in sales prices excluding impact of foreign exchange. ² Impact of foreign exchange on sales prices.



¹ Increase (decrease) in sales prices excluding impact of foreign exchange.

Review of operations

High feedstock costs for spunbond nonwoven and Leona nylon 66 filament. Increased depreciation expenses for a new production facility for Bemberg cupro fiber. Firm sales of Bemliese continuous-filament cellulosic nonwoven for facial masks etc. and of Roica elastic polyurethane filament. Sales and operating income increase.

- May, decision to expand production capacity for spunbond nonwoven in Thailand.
- June, start of commercial operation of new production facility for Bemberg.
- September, launch of Roboden elastic electric wire using Roica.
- October, opening of Cupro Lining Museum+.
- December, commercialization of NanoAct cellulose nanobeads as labels for lateral flow immunoassay.

² Impact of foreign exchange on sales prices.



Results by product category

(¥ billion)

	AprI	Dec. 2013	AprI	Dec. 2014	Increase (decrease)		
	Sales	Operating income	Sales	Operating income	Sales	Operating income	
Order-built homes, etc. (Asahi Kasei Homes)	266.3	29.7	278.5	28.0	12.2	(1.7)	
Real estate (Asahi Kasei Fudousan Residence, etc.)	54.5	3.5	60.4	4.7	6.0	1.2	
Remodeling (Asahi Kasei Reform)	38.2	4.7	39.6	4.4	1.5	(0.3)	
Other housing-related, etc.	1.3	0.9	1.6	1.7	0.3	0.8	
Total	360.2	38.8	380.2	38.8	20.0	0.0	

Review of operations

Order-built homes:

- Increased deliveries mainly for Hebel Maison apartment buildings based on strong orders in the previous fiscal year. Increased advertising expenses. Sales increase, and operating income flat.
- Despite recent recovering order trends from decline as a reaction to the surge in demand prior to the consumption tax increase, value of new orders decreased by 2.2% year-on-year as a result of high level of orders received in the same period a year ago.

Real estate, remodeling and others:

Decreased orders in remodeling in reaction to the surge in demand prior to the consumption tax increase. Firm performance of rental management in real estate.

- May, adoption of newly developed seismic damping system as standard equipment for Hebel Haus Frex steel-framed three-story houses.
- August, launch of Hebel Haus Cut&Gable as a new addition to the Hebel Haus Frex series, featuring a gable-shaped wall for more varied appearance and greater flexibility in spatial design.

Homes (ii)

Asahi **KASEI**

Sales¹ and order trends

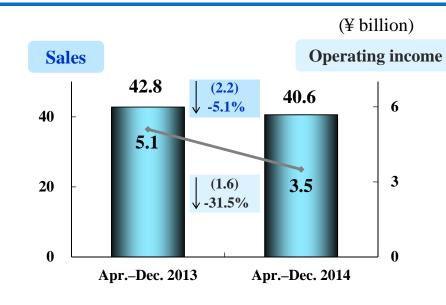
(¥ billion, % indicates year-on-year comparison)

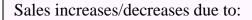
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			new orders the term		f order- nomes	Sale	s of pre	e-built l	nomes	Other sales		olidated diaries	Conso	lida te d	Order backlog
FY10	H1	181.7	(+17.6%)	125.5	(+8.3%)	9.4		(+7	(+79.8%)		37.5	(+4.8%)	173.5	(+10.0%)	363.4
	H2	172.8	(+13.4%)	176.6	(+6.1%)		18.4	(-3	(-31.7%)		39.2	(+4.5%)	235.7	(+1.6%)	359.5
	annual	354.5	(+15.5%)	302.1 (+7.0%)			27.8	(-1	3.6%)	2.5	76.8	(+4.6%)	409.2	(+5.0%)	
FY11	H1	189.4	(+4.2%)	145.9	(+16.3%)		11.9	(+2	26.5%)	1.5	40.6	(+8.3%)	200.0	(+15.2%)	403.0
	H2	182.5	(+5.6%)	193.7	(+9.7%)		11.8	(-3	35.7%)	4	6.5	(+14.2%)	252.0	(+6.9%)	391.8
	annual	371.9	(+4.9%)	339.6	(+12.4%)		23.7	(-1	4.7%)	8	8.7	(+11.8%)	452.0	(+10.4%)	
			new orders the term	Sales of order- built homes, etc.		S Pre-built homes			ta te To tal		les of odeling	Other sales	Conso	lidated	Order backlog
FY12	H1	207.5	(+9.5%)	16	1.4	4.4	23.3	1.1	28.8	2	1.6	1.2	213.0	(+6.5%)	441.5
	H2	204.9	(+12.3%)	20	5.9	16.2	24.5	1.1	41.9	2.	4.7	0.7	273.1	(+8.4%)	444.6
	annual	412.4	(+10.9%)	36	7.3	20.6	47.8	2.2	70.6	4	6.3	1.9	486.2	(+7.6%)	
FY13	H1	251.9	(+21.4%)	181.0	(+12.1%)	4.5	26.2	1.4	32.1	2	4.5	0.8	238.4	(+11.9%)	519.9
	Q3	69.2	(-21.4%)	85.3	(+2.2%)	8.5	13.4	0.5	22.4	13	3.6	0.5	121.8	(+3.8%)	505.9
	H2	169.4	(-17.3%)	213.1	(+3.5%)	24.8	27.9	1.1	53.7	2	8.1	1.1	296.0	(+8.4%)	481.5
	annual	421.3	(+2.2%)	394.1	(+7.3%)	29.3	54.1	2.5	85.8	5	2.6	1.9	534.4	(+9.9%)	
FY14	H1	217.6	(-13.6%)	187.9	(+3.9%)	9.8	29.3	1.4	40.6	2	6.3	1.1	256.0	(+7.4%)	516.3
	Q3	96.4	(+39.4%)	90.6	(+6.2%)	3.7	15.3	0.8	19.8	13	3.3	0.5	124.2	(+2.0%)	524.8
	H2 forecast	224.4	(+32.5%)	215.6	(+1.2%)	18.2	31.7	2.1	51.9	2	7.2	0.4	295.0	(-0.3%)	531.5
annua	l forecast	442.0	(+4.9%)	403.5	(+2.4%)	28.0	61.0	3.5	92.5	5	3.5	1.5	551.0	(+3.1%)	

¹ Product categories are revised from FY 2012. A portion of sales previously included in pre-built homes is now included in order-built homes, etc. Otherwise, sales in the previous pre-built homes category are now included in real estate.

Construction Materials

AsahiKASEI







Operating income increases/decreases due to:



Review of operations

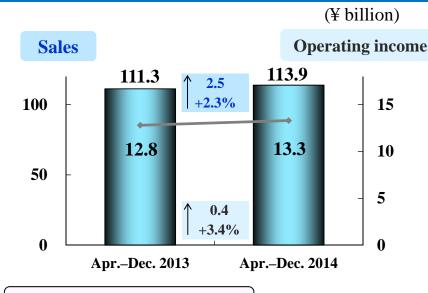
Increased shipments of Hebel autoclaved aerated concrete panels. For Neoma high-performance phenolic foam insulation panels, decreased shipments as an effect of the consumption tax increase, and increased depreciation expenses for a new production line. Sales and operating income decrease.

Highlights

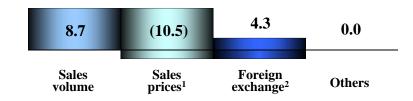
• June, launch of Neoma panel for insulation retrofitting that enables residents to continue living in the house during installation.

Electronics

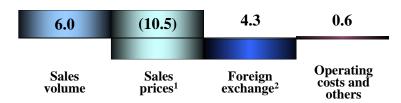
AsahiKASEI



Sales increases/decreases due to:



Operating income increases/decreases due to:



¹ Increase (decrease) in sales prices excluding impact of foreign exchange.

Review of operations

Electronic devices:

Benefit from weaker yen. Increased shipments of electronic compasses and other electronic devices for smartphones. Decreased shipments of crystal oscillator ICs. Sales increase, and operating income flat.

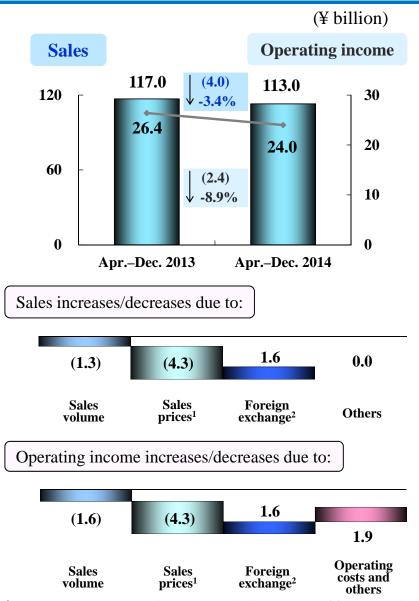
Electronic materials:

Benefit from weaker yen. Increased sales of highend products in each product category. Decreased sales prices mainly for Hipore Li-ion battery separator. Sales and operating income increase.

² Impact of foreign exchange on sales prices.

Health Care (i)

Asahi **KASEI**



¹ Increase (decrease) in sales prices excluding impact of foreign exchange.

Review of operations

Pharmaceuticals:

Reduced reimbursement prices for pharmaceutical products excluding new drugs. Decreased shipments of Teribone osteoporosis drug and Recomodulin recombinant thrombomodulin in reaction to the surge in demand prior to the consumption tax increase. Sales and operating income decrease.

Devices:

Firm sales of dialysis products and of therapeutic apheresis devices. Increased shipments of Planova virus removal filters. Benefit from weaker yen. Sales and operating income increase.

- •May, decision to construct a new manufacturing facility for recombinant thrombomodulin alpha, the active ingredient of Recomodulin anticoagulant intravenous infusion 12800, in Fuji, Japan.
- •July, application in Japan for manufacturing and marketing of XIAFLEX for Dupuytren's contracture.
- •December, agreement with Dong-A ST Co., Ltd. granting the company exclusive rights in Korea for the development and sale of Teribone.

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² Impact of foreign exchange on sales prices.

Sales of Health Care segment

(¥ billion)

		FY 2013			FY 2014		
		Oct.–Dec.	AprDec.	Total	OctDec.	AprDec.	
		Domestic pharamaceuticals	22.4	63.3	82.2	20.8	58.9
		Others	1.7	5.0	5.8	1.6	4.0
	Asahi Kasei Pharma consolidated	24.1	68.2	88.0	24.0	62.9	
	Devices ¹		17.1	48.8	64.5	17.4	50.1
Total		41.2	117.0	152.5	39.7	113.0	

 $^{^{\}rm 1}$ Asahi Kasei Medical and its affiliate companies.

Main pharmaceuticals domestic sales

	FY 2013			FY 2014	
	Oct.–Dec.	Apr.–Dec.	Total	Oct.–Dec.	AprDec.
Teribone	7.2	20.0	26.9	6.9	19.4
Flivas	3.9	10.9	14.2	3.6	10.1
Recomodulin	3.9	9.7	12.6	3.7	9.2
Elcitonin	2.0	6.3	7.9	1.5	4.8
Bredinin	1.7	4.9	6.3	1.5	4.3

Health Care (iii)

Asahi **KASEI**

Pharmaceutical pipeline

Development stage	Code name, form, generic name	Remarks	Classifications	Indication	Origin
Pending approval	AK-160, injection	New biologic	Collagenase clostridium histolyticum	Dupuytren's contracture	Licensed
Phase III	AK-156, injection, zoledronic acid	New efficacy, new dose; once-yearly administration	Bisphosphonate	Osteoporosis	Licensed
Phase II	AT-877, oral, fasudil hydrochloride hydrate	Additional indication, new dosage form	Rho-kinase inhibitor	Pulmonary arterial hypertension	In-house
	HC-58, injection, elcatonin	Additional indication	Calcitonin	Shoulder hand syndrome	In-house
Phase III	ART-123, injection, recombinant thrombomodulin alpha	New biologic	Recombinant human thrombomodulin	Sepsis with disseminated intravascular coagulation	In-house
(overseas)	HE-69, mizoribine	Additional indication	Immunosuppressant	Lupus nephritis, nephrosis syndrome	In-house
Phase II (overseas)	AK106 New chemical entity		Anti-inflammatory	Rheumatoid arthritis	In-house

Critical Care





Review of operations

Smooth expansion of LifeVest wearable defibrillator operations. Increased sales of other products such as defibrillators and related accessories. Increased selling, general and administrative expenses with reinforced sales activity. Sales and operating income increase.

Highlights

- June, approval in Japan for manufacturing and marketing of the R Series defibrillator for hospital use.
- October, agreement to purchase substantially all assets of Impact Instrumentation, Inc., a U.S. manufacturer of respiratory care products.
- November, agreement to purchase substantially all assets of InnerCool temperature management business of Royal Philips, of the Netherlands.
- November, application for approval of a new indication for the Thermogard intravascular temperature management system with Japan's Pharmaceuticals and Medical Devices Agency.
- December, agreement to acquire Advanced Circulatory Systems, Inc., a U.S. manufacturer of intrathoracic pressure regulation products.

Financial performance of Critical Care segment

(¥ billion)

		OctDec.	AprDec.	FY 2013	OctDec.	AprDec.	FY 2014 forecast
Net sales		20.1	57.6	79.8	29.8	78.0	109.0
Gross o	perating income before PPA ¹ impact	2.5	7.1	9.5	6.0	12.6	17.4
Amortization/depreciation from PPA ¹ revaluation		(3.2)	(9.8)	(13.0)	(3.5)	(9.8)	(13.4)
	Goodwill	(1.8)	(5.3)	(7.1)	(2.1)	(5.7)	(7.8)
	Other intangible assets, etc.	(1.4)	(4.5)	(5.9)	(1.5)	(4.1)	(5.5)
Consolidated operating income (loss)		(0.7)	(2.7)	(3.5)	2.4	2.7	4.0

¹ Purchase price allocation.

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